

QIIB



**الحدو لى
الإسلا مى**



Investors' Presentation

- Q1-2025 -



1. QIIB Overview & Strategy

2. Financial Performance

3. Funding Overview

4. Rating Overview



Introduction

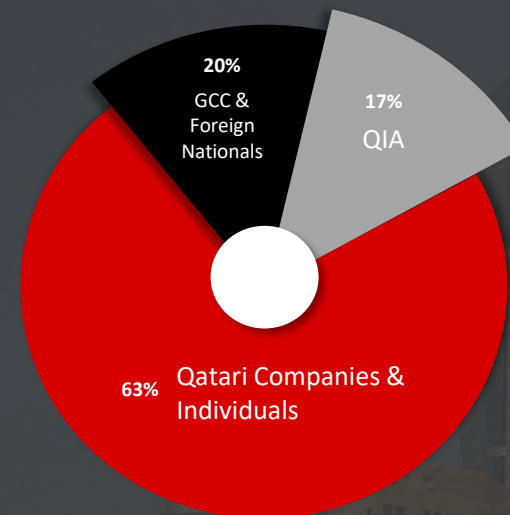
- ◆ (QIIB) Established in 1990 by an Amiri Decree, Qatar International Islamic Bank began operations on 1 January 1991.
- ◆ As of 31 March 2025, QIIB has the sixth market capitalization on the Qatar Exchange of all Listed banks in Qatar with a market capitalization of QAR 15.4 Bn (at QAR 10.20 per share).
- ◆ Large network in Qatar with 17 branches, 1 digital branch and over 80 ATMs.
- ◆ Continuous improvement of Capital Adequacy Ratio .

Financial Snapshot

QAR mn	Dec-21	Dec-22	Dec-23	Dec-24	Q1-25
Total Assets	61,792	56,393	61,626	59,979	59,327
Total Financing	37,031	35,022	36,499	39,326	39,858
NPL- Ratio	2.6%	2.8%	2.9%	3.3%	2.9%
Customer Deposits	38,646	37,945	38,934	41,383	42,314
Net Profit	1003	1,075	1,165	1,260	356
Earning Per Share (QAR)	0.59	0.64	0.70	0.77	0.24
Capital Adequacy (BIII)	16.7%	17.7%	17.0%	19.3%	19.9%
Market Capitalization	QAR 15.4 Bn (as of 31 st March 2025)				

Ratings Fitch A: (Stable) Moody's A2: (Stable)

Shareholder Structure



- The Qatar Investment Authority (QIA) is the largest shareholder (17%) of QIIB through its subsidiary, Qatar Holdings Company.
- Qatari Companies & Individuals own 63% of the bank's shares

QIIB Business Segments





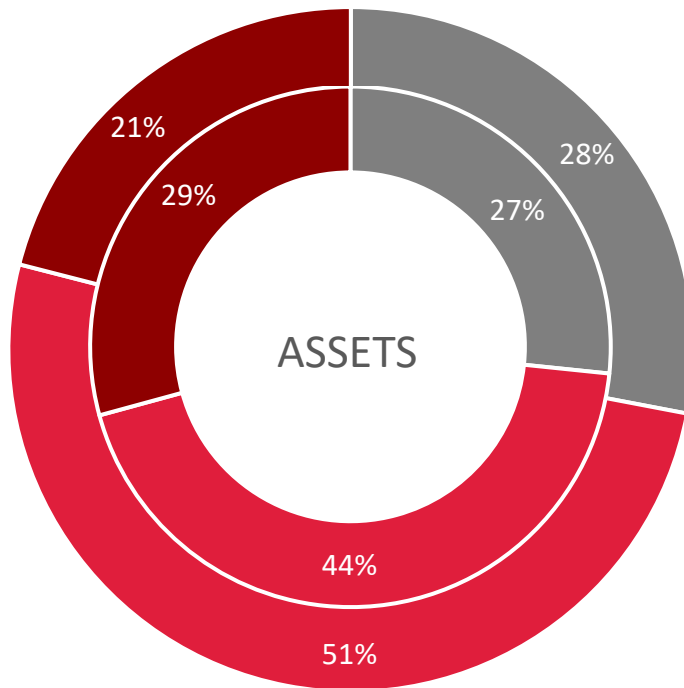
Section 1

QIIB Overview & Strategy



Business Segments Overview

Net REVENUE



Q1-2025



Treasury & Investments

- Equity participation, private equity, investment funds
- Sukuk investment book
- International finance and syndications
- Islamic Treasury products and services



Personal Banking Financing

- Large personal banking franchise with 14 branches, 1 digital branch and 80 ATMs across Qatar
- Strong brand
- Client segmentation to provide client-focused services
- Maintain growth in distribution network
- Focus on sales and service quality



Corporate Financing

- Major sectors served include Government, oil & gas, commercial and contracting
- Key partner of the public sector and continue to attract and maintain strong deposit base
- Key products include: Murabahah, Ijarah, Mudarabah, Istisna, foreign trade finance and commercial finance
- 3 branches fully dedicated to serve Corporate Customers'
- Developing Small-to-Medium Enterprise (SME) sector in partnership with Government



Section 2

Financial Performance

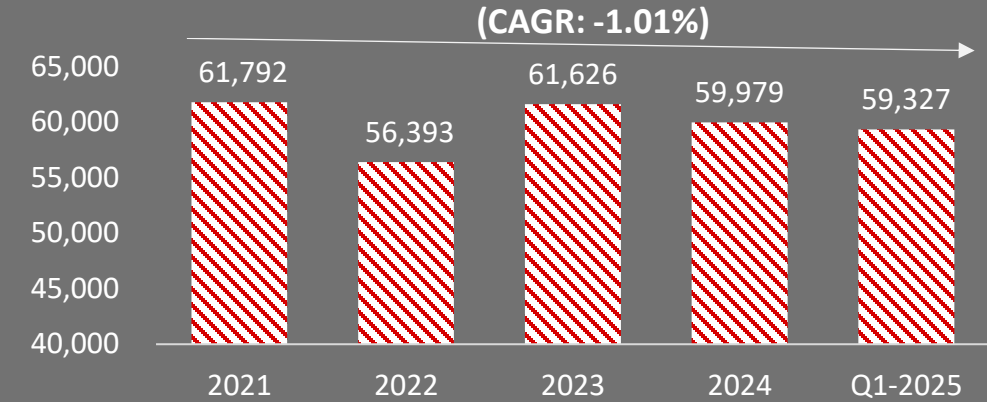
Balance sheet highlights



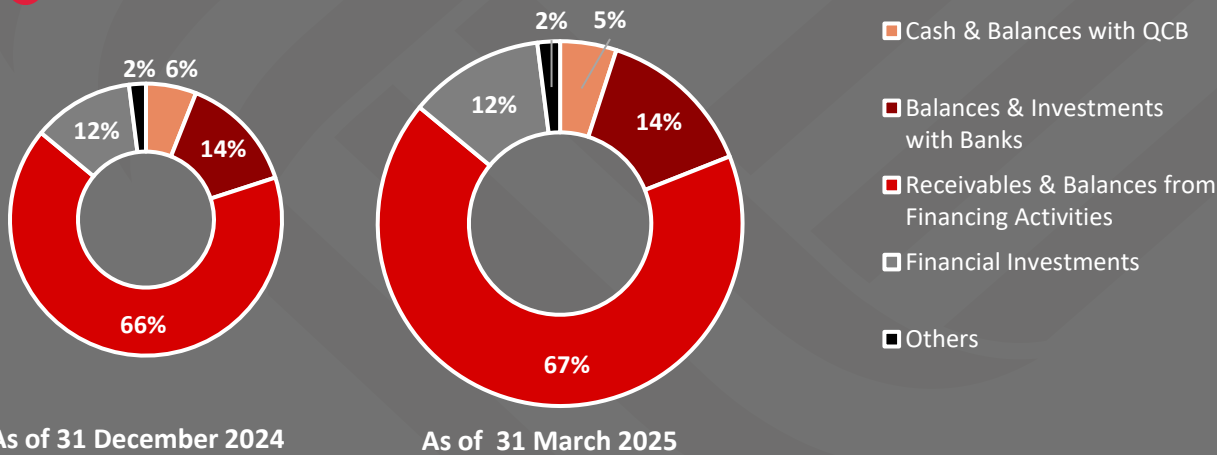
Highlights

- ◆ QIIB's balance sheet slightly declined compared to year end 2024, reflecting ongoing efforts to optimize asset allocation and enhance financial efficiency.
- ◆ However, financing assets grew by 1.4% during the same period, partially offsetting the overall contraction. Total customer deposits also increased by 2.2% compared to year-end 2024.
- ◆ As of 31 March 2025, QIIB maintains a reasonably diversified financing portfolio totaling QAR 39.9 billion, representing 67% of the Bank's total assets.

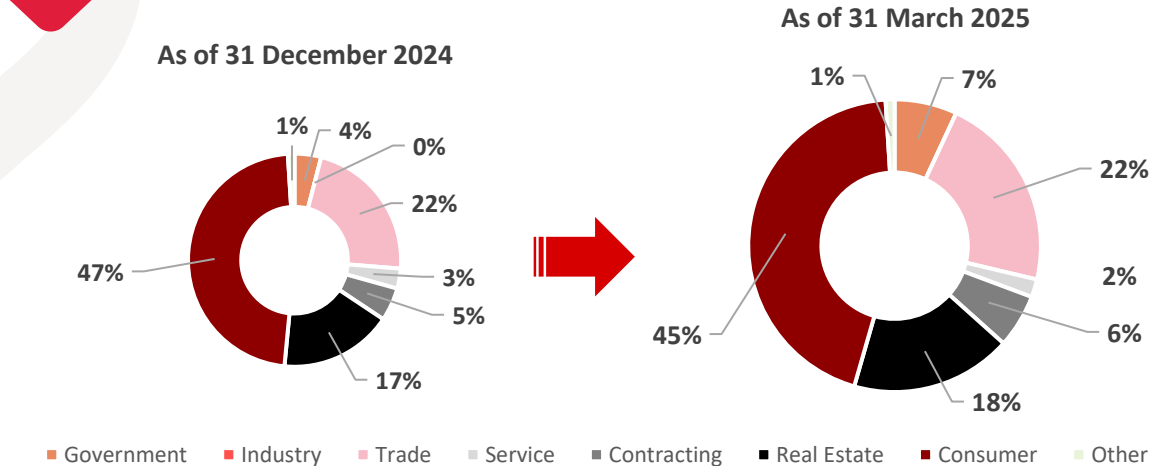
Total banking assets development (QAR Mn)



Asset composition by type



QIIB financing book split





Asset quality highlights

- ◆ The non-performing financing ratio improved to 2.9% as of Q1 2025, down from 3.3% in December 2024, and remains well below the industry average.
- ◆ QIIB stage “3” NPL coverage ratio reached 105.7% as end of Q1 2025 & the overall coverage of the Financing assets up to 5.0%.
- ◆ In addition, QIIB’s strong asset quality is further reinforced by the availability of collateral that the bank receives on its financings.



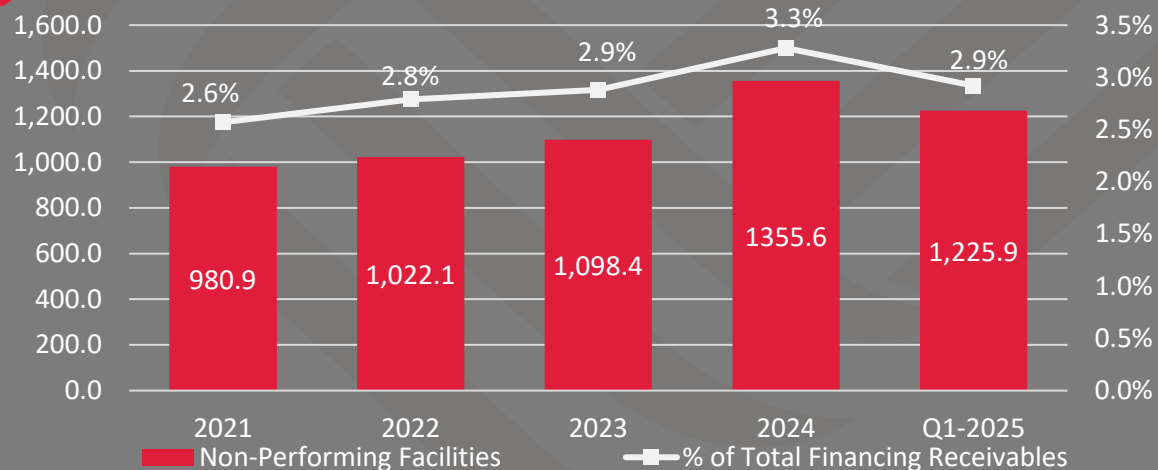
Asset quality ratios

	2021	2022	2023	2024	Q1-2025
<i>Non-performing financing ratio⁽¹⁾</i>	2.6%	2.8%	2.9%	3.3%	2.9%
<i>Non-performing coverage ratio⁽²⁾</i>	128.8%	154.8%	154.2%	152.1%	169.6%

- (1) Non-performing facilities as at period end divided by gross financing assets as at period end
 (2) All financing assets provisions & suspended profit, as at period end divided by non-performing facilities as at period end



Non-performing receivables (QAR mn)



ECL of the Bank (QR 000s)

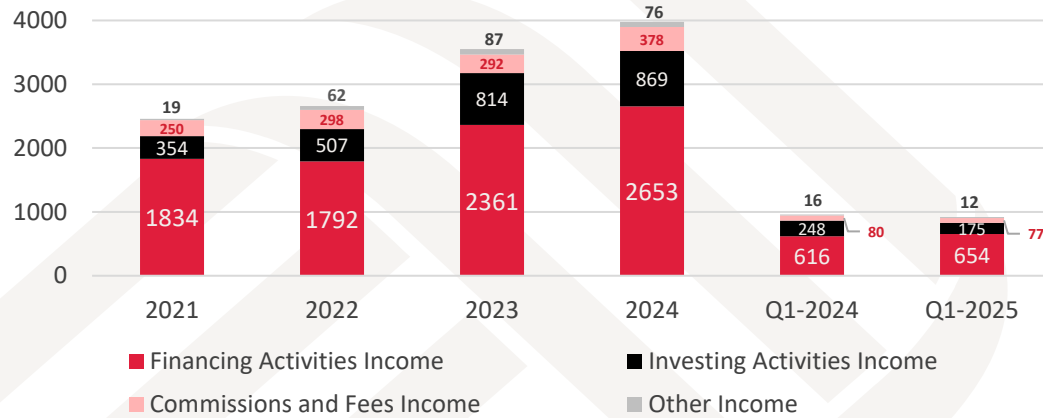
	ECL of the Bank QR000s	Financing assets		Off balance sheet exposures subject to ECL	
		31-Mar-25	31-Dec-24	31-Mar-25	31-Dec-24
Stage 1	Exposure	36,325,870	35,737,317	9,486,288	9,364,358
	ECL	320,257	272,086	105,684	90,142
	Coverage	0.9%	0.8%	1.1%	1.0%
Stage 2	Exposure	4,385,410	4,294,954	428,035	418,907
	ECL	463,757	436,318	32,233	27,226
	Coverage	10.6%	10.2%	7.5%	6.5%
Stage 3	Exposure	1,225,912	1,355,590	14,959	14,939
	Provisions ⁽¹⁾	1,295,665	1,353,292	14,959	14,939
	Coverage	105.7%	99.8%	100.0%	100.0%
Total	Exposure	41,937,192	41,387,861	9,929,282	9,798,204
	Provisions ⁽¹⁾	2,079,679	2,061,696	152,876	132,307
	Coverage	5.0%	5.0%	1.5%	1.4%

* ECL and suspended profit

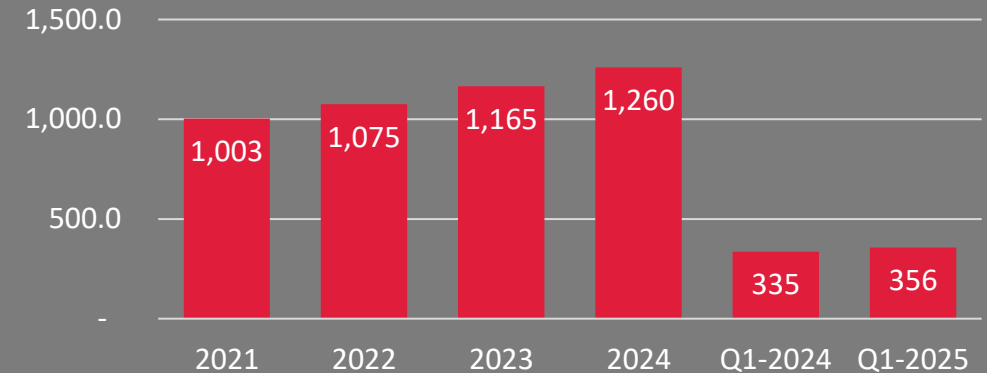
Continued Profitability & Operating Efficiency



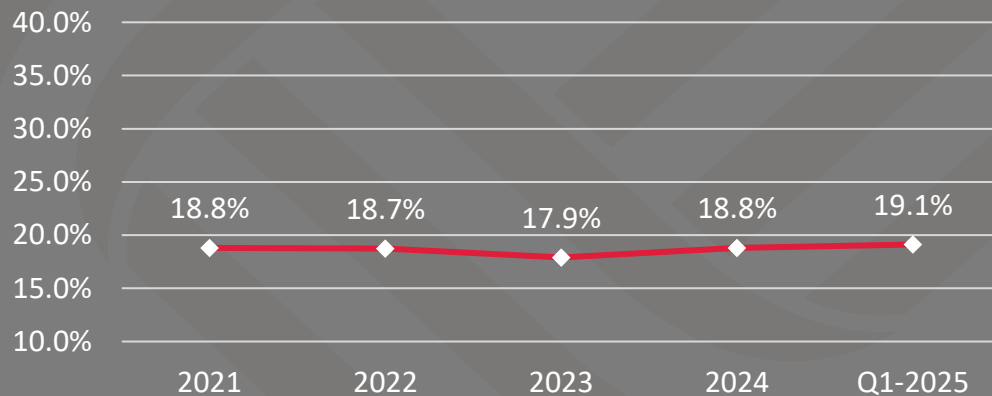
Operating income breakdown (QAR mn)



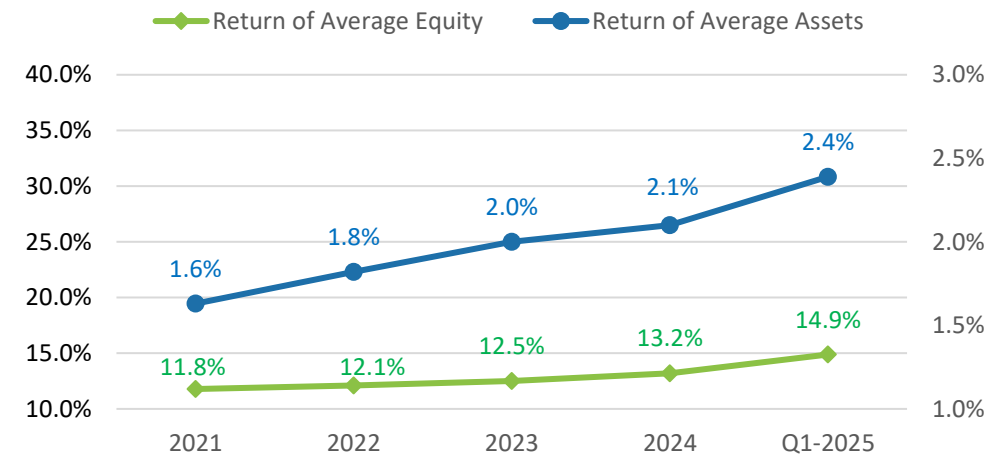
Sustained profitability (QAR mn)



Sustained efficiency ratio (Cost to Income Ratio %)



Return on average equity and assets (%)



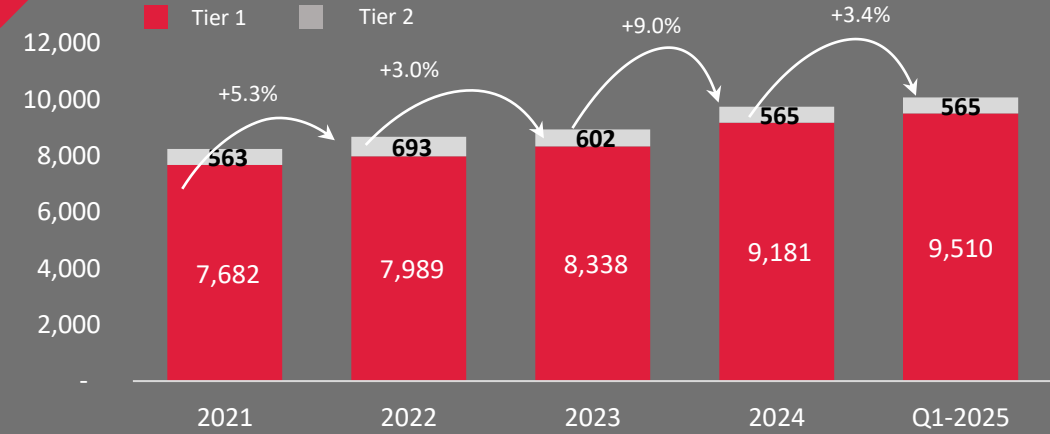
Robust Capitalization



Highlights

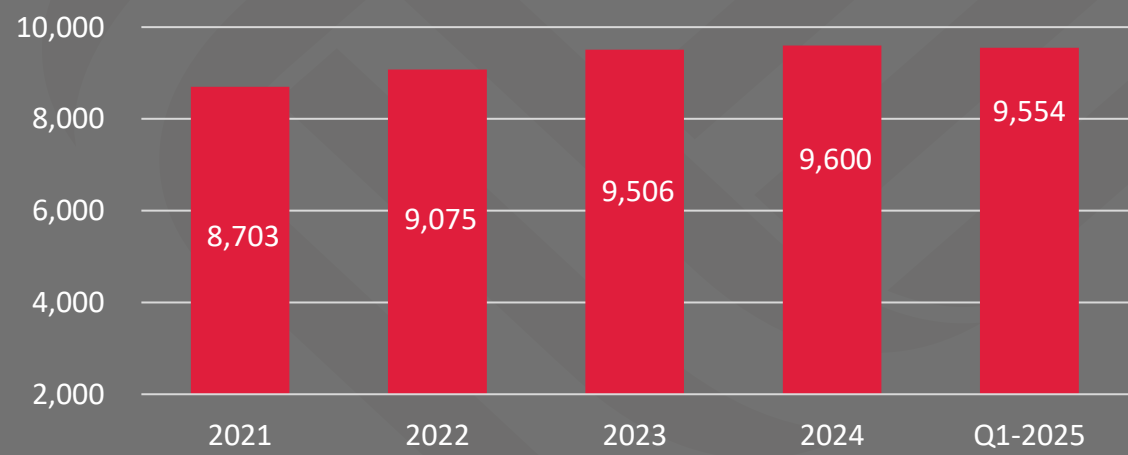
- Basel II, Pillar 2 (ICAAP) requirements were effective from 1 January 2014 with all ICAAP and BIII requirements subject to regular (external) audit. Guidelines were refined and updated in March 2016. To date, no audit qualification has been raised on QIIB's submissions.
- QCB's Basel III CAR is 10% plus a 2.5% capital buffer and minimum 1% ICAAP starting from year 2016, with additional DSIB capital between 0.5% to 3.5%. QIIB is now subject to a 0.5% DSIB charge. As of 31 March 2025, total CAR reached 19.9%, including the additional Tier 1 issuance (QAR 1 billion & USD 300 million) concluded in August 2016 & October 2024.

Capital Structure (QAR mn)



*Percentage change is calculated on total eligible capital.

Equity (QAR mn)



Capital adequacy ratios (%)

Capital Adequacy Basel III	Q1-2025	2024	Minimum limit as per QCB
CET 1 ratio with DSIB buffer without capital conservation buffer	14.68%	14.02%	6.50%
CET 1 ratio including capital conservation buffer and DSIB buffer	14.68%	14.02%	9.00%
Tier 1 capital ratio including capital conservation buffer and DSIB buffer	18.82%	18.15%	11.00%
Total capital including capital conservation buffer	19.94%	19.27%	12.50%
Total capital including capital conservation buffer and DSIB buffer	19.94%	19.27%	13.00%
Total capital including conservation buffer, DSIB buffer and ICAAP Pillar II capital charge	19.94%	19.27%	14.93%

Summary of Q1-2025 Performance



- Strong liquidity levels
- Stable asset quality
- Stable deposit base
- Improving total income
- Healthy capitalization ratios
- High Level of efficiency

	31-Dec-24	Q1-2025	% Change
<i>Total Assets (QAR mn)</i>	59,979	59,327	↓ -1.1%
<i>Net Islamic Financing Facilities (QAR mn)</i>	39,326	39,858	↑ 1.4%
<i>Liquid Assets (QAR mn)</i>	19,477	18,180	↓ -6.7%
<i>Customers' Deposits (QAR mn)¹</i>	41,383	42,314	↑ 2.2%
	Q1-2024	Q1-2025	% Change
<i>Total Income</i>	822	837	↑ 1.9%
<i>Net Profit</i>	335	356	↑ 6.3%

(1) Includes Customers' Current Accounts and Quasi-Equity



Section 3

Funding Overview

Funding Overview

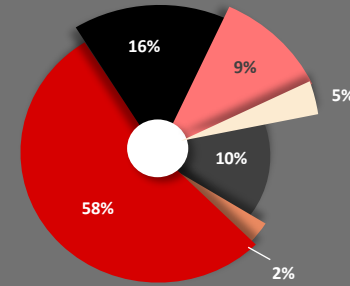


Highlights

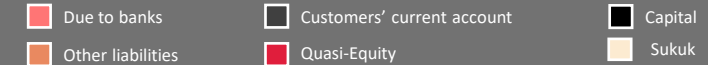
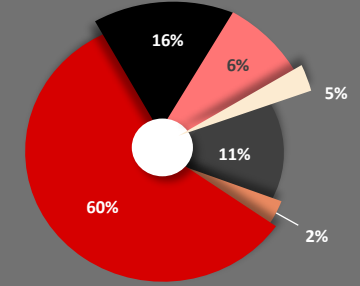
- ◆ QIIB's funding is predominantly driven by customer deposits and Quasi-Equity and is backed by the bank's own capital.
- ◆ QIIB has leveraged its expanding branch network and corporate relationships to steadily grow its deposits base – to be supported further with Corporate e-Banking services.
- ◆ QIIB is maintain the second largest retails market share in the local Islamic banking at 12% .
- ◆ QIIB has introduced its new retail savings account, the 'JOUD' Account, which offers monthly, quarterly, and yearly prize draws. A total of 141 winners will be selected annually, with total prizes amounting to QR 3.2 million.

QIIB's Funding Split

As of 31 December 2024

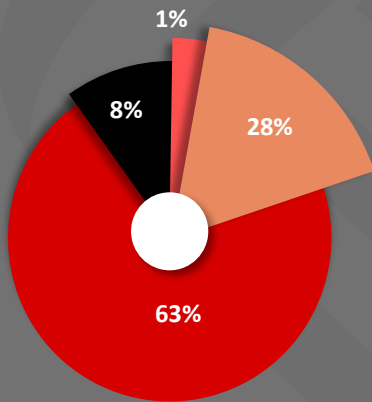


As of Q1-2025

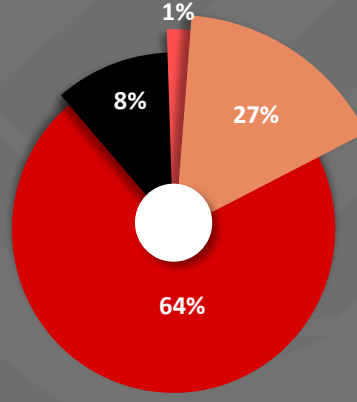


Quasi-Equity breakdown by Sector

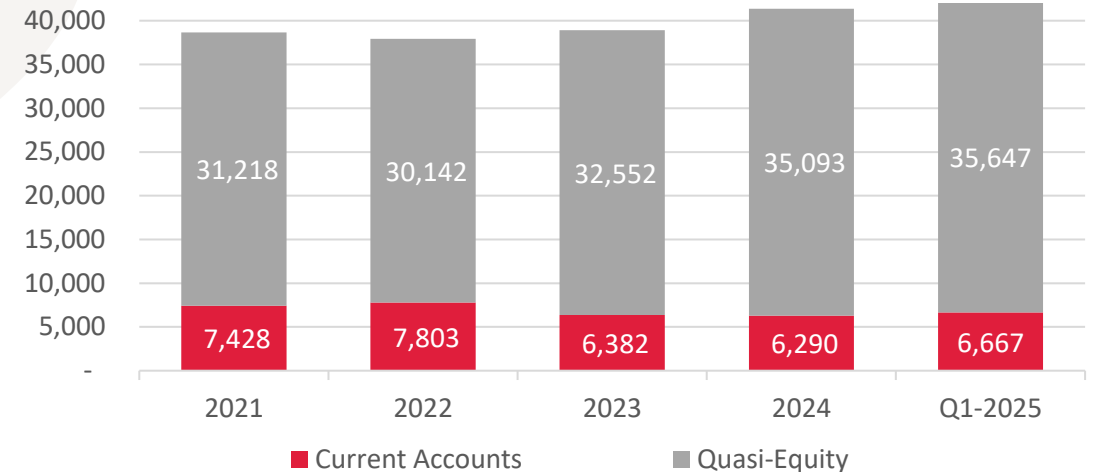
As of 31 December 2024



As of Q1-2025



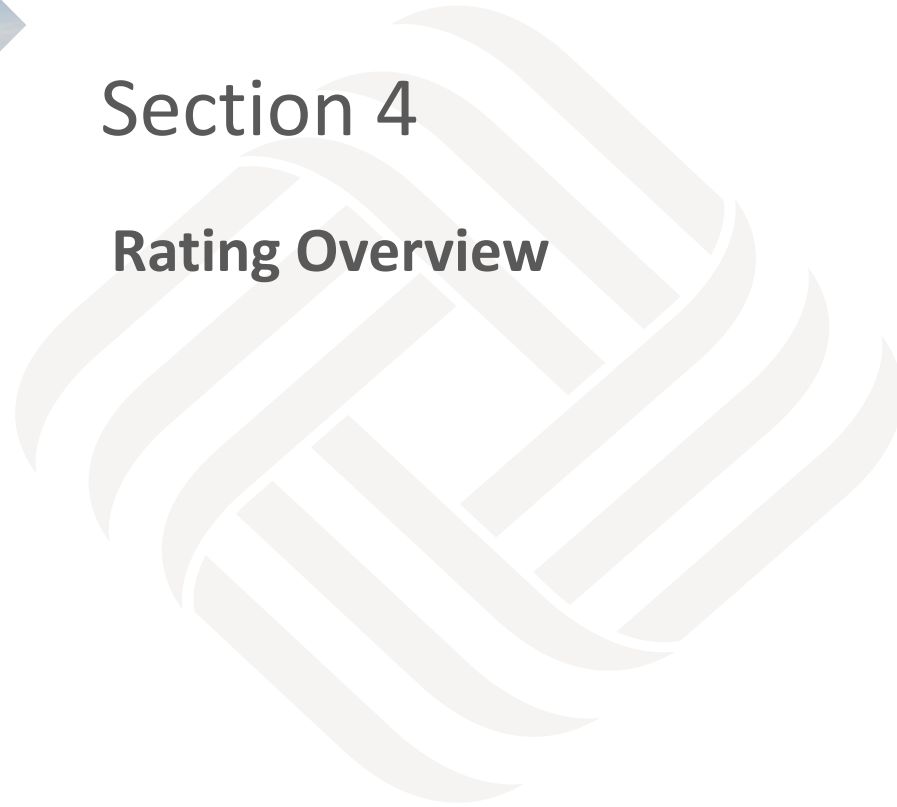
Growth in total customer deposits (QAR mn)





Section 4

Rating Overview





Fitch Ratings

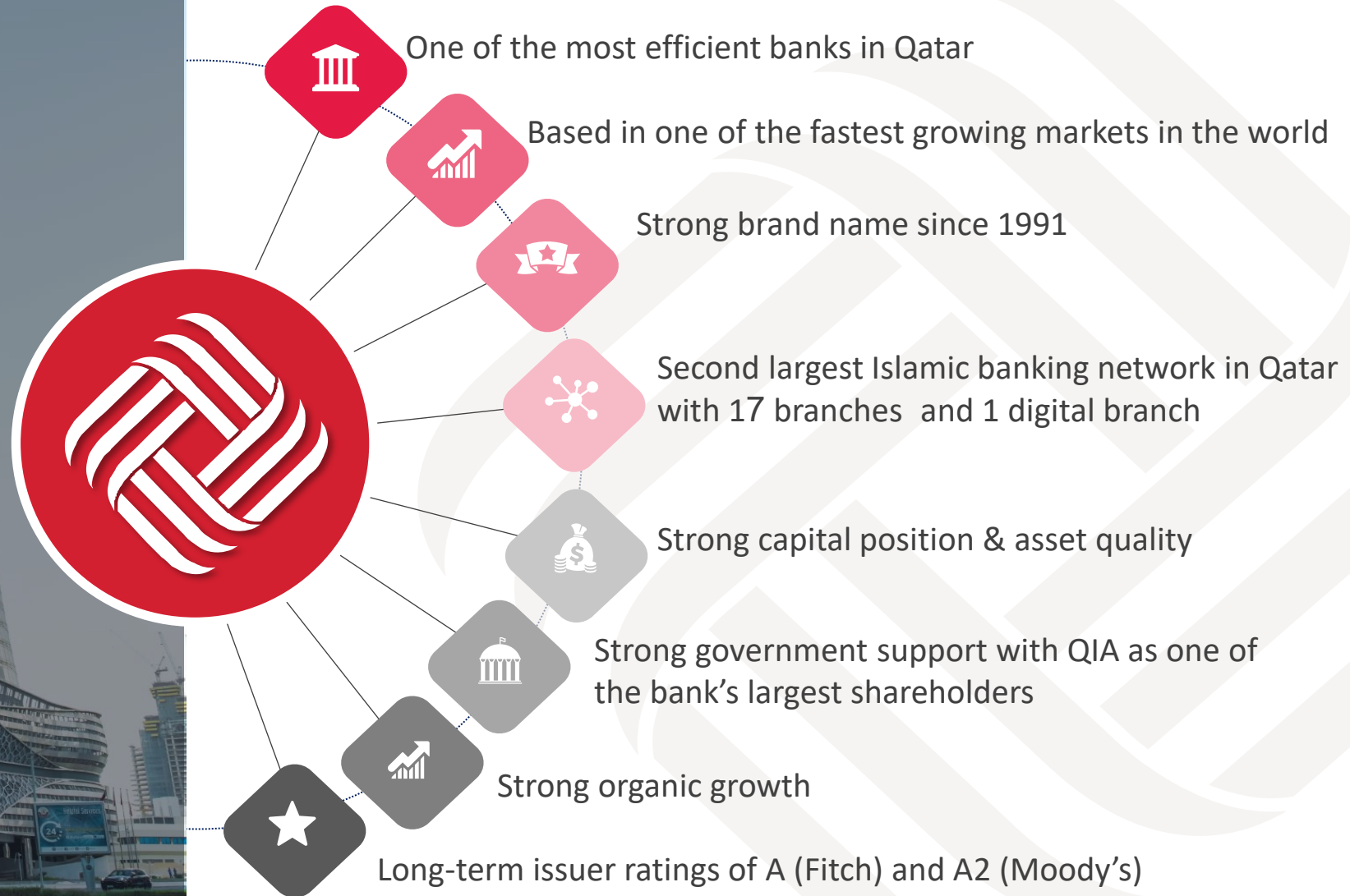
<i>Longer-term IDR</i>	<i>Short-term IDR</i>	<i>Viability Rating</i>	<i>Outlook</i>	<i>Date</i>
A	F1	bb+	Stable	January 2025

Moody's

<i>Issuer Rating</i>	<i>ST Issuer Rating</i>	<i>Baseline credit assessment</i>	<i>Outlook</i>	<i>Date</i>
A2	P-1	baa3	Stable	July 2024

Capital Intelligence

<i>Long Term Rating</i>	<i>Short Term Rating</i>	<i>Standalone Rating (BSR)</i>	<i>Outlook</i>	<i>Date</i>
A+	A1	bbb+	Stable	March 2025





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