UNAUDITED INTERIM CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

30 September 2015



Ernst & Young - (Qatar Branch) P.O. Box 164 Burj Al Gassar, 24<sup>th</sup> floor Majlis Al Taawon Street, Onaiza West Bay Doha, State of Qatar Tel: +974 4457 4111 Fax: +974 4441 4649 doha@qa.ey.com ey.com/mena

# REPORT ON REVIEW OF UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF QATAR INTERNATIONAL ISLAMIC BANK (Q.S.C)

#### Introduction

We have reviewed the accompanying interim consolidated statement of financial position of Qatar International Islamic Bank (Q.S.C) ("QIIB" or the "Bank") and its subsidiary (together referred to as the "Group") as at 30 September 2015, and the related interim consolidated statement of income for the three-month and nine-month periods ended 30 September 2015, and the related interim consolidated statement of changes in shareholders' equity and interim consolidated statement of cash flows for the nine-month period then ended and the related explanatory notes.

Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with the accounting policies disclosed in note 2. Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

#### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consist of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with the accounting policies disclosed in note 2.

Firas Qoussous of Ernst & Young Auditor's Registration No. 236

Date: 20 October 2015 Doha



#### UNAUDITED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30 September 2015

|  |       | 30 September<br>2015<br>(Unaudited) | 31 December<br>2014<br>(Audited) | 30 September<br>2014<br>(Unaudited) |
|--|-------|-------------------------------------|----------------------------------|-------------------------------------|
|  | N     | QR'000                              | QR:000                           | QR '000                             |
| 111110   | Notes |                                     |                                  |                                     |
| Assets<br>Cash and balances with Qatar Central Bank                      |       | 1,730,340                           | 1.622.112                        | 1.665.283                           |
| Due from banks   |       | 3,620,660                           | 7,514,208                        | 6,507,024                           |
| Financing assets "net"   | 6     | 24,360,707                          | 21.839.280                       | 20,934,742                          |
| Investment securities  | 7     | 7,015,774                           | 5,597,786                        | 6,641,095                           |
| Investment in associates   | æ     | 347,537                             | 355.338                          | 375,969                             |
| Investment in real estate  |       | 483,336                             | 486,374                          | 878,206                             |
| Fixed assets   |       | 670,283                             | 515,856                          | 428,668                             |
| Other assets   |       | 611,986                             | 466,501                          | 458,852                             |
| Total assets   |       | 38,840,623                          | 38,397,455                       | 37,889,839                          |
| Liabilities, equity of unrestricted                                      |       |                                     |                                  |                                     |
| investment account holders and<br>shareholders' equity                   |       |                                     |                                  |                                     |
| Liabilities  |       |                                     |                                  |                                     |
| Due to banks   |       | 5,379,055                           | 3,338,715                        | 3,325,862                           |
| Customers' current accounts  |       | 6,377,312                           | 6,215,705                        | 5,922,783                           |
| Sukuk financing  |       | 2,545,293                           | 2,543,916                        | 2,543,458                           |
| Other liabilities  |       | 479,073                             | 508,321                          | 364,525                             |
| Total liabilities  |       | 14,780,733                          | 12,606,657                       | 12,156,628                          |
| Equity of unrestricted investment account                                |       |                                     |                                  |                                     |
| holders  |       | 18,639,746                          | 20,422,635                       | 20,369,056                          |
| Shareholders' equity   |       |                                     |                                  |                                     |
| Share capital  |       | 1,513,687                           | 1,513,687                        | 1,513,687                           |
| Legal reserve  | 8     | 2,452,360                           | 2,452,360                        | 2,452,360                           |
| Risk reserve   | 9     | 474,751                             | 474,751                          | 412,901                             |
| Fair value reserve   |       | 938                                 | · ·                              | 176,307                             |
| Other reserves   | 10    | 81,628                              | 84,882                           | 125,860                             |
| Proposed cash dividends  | 11    | 3 <u>2</u> 4                        | 605,476                          | <b>i</b>                            |
| Retained earnings  |       | 896,780                             | 237,007                          | 683,040                             |
| Total shareholders' equity   |       | 5,420,144                           | 5.368,163                        | 5,364,155                           |
| Total liabilities, equity of unrestricted investment account holders and |       |                                     |                                  |                                     |
| shareholders' equity   |       | 38,840,623                          | 38,397,455                       | 37,889,839                          |

These unaudited interim condensed consolidated financial statements were approved by the Board of Directors on 20 October 2015 and were signed on its behalf by:

Dr. Khalid bin Thani bin Abdullah Al Thani Chairman and Managing Director

Abdulbasit Ahmed Abdulrahman Al Shaibei Chief Executive Officer

The attached notes 1 to 14 form part of these unaudited interim condensed consolidated financial statements

2

de

#### UNAUDITEFD INTERIM CONSOLIDATED STATEMENT OF INCOME For the nine months ended 30 September 2015

|   | Three mor  | <i>iths ended</i>                                | Nine months ended                                |  |  |  |
|---|--|--|--|--|--|--|
|   | 30<br>September<br>2015<br>(Unaudited)<br>QR'000 | 30<br>September<br>2014<br>(Unaudited)<br>QR'000 | 30<br>September<br>2015<br>(Unaudited)<br>QR'000 | 30<br>September<br>2014<br>(Unaudited)<br>QR'000 |  |  |
| Net income from financing activities<br>Net income from investing activities  | 289,778<br>62,777                                | 253,405<br>70,937                                | 829,853<br>199,759                               | 741,717<br>247,733                               |  |  |
| Total income from financing and investing activities  | 352,555  | 324,342  | 1,029,612  | 989,450  |  |  |
| Fee and commission income<br>Fee and commission expense   | 40,533<br>(8,412)                                | 43,045<br>(13,484)                               | 118,065<br>(23,825)                              | 95,825<br>(24,056)                               |  |  |
| Net fee and commission income   | 32,121   | 29,561   | 94,240   | 71,769   |  |  |
| Net foreign exchange gains<br>Share of results of associates  | 5,070  | 4,203<br>9,524                                   | 10,333<br>(3,695)                                | 14,853<br>10,416                                 |  |  |
| Total income  | 389,746  | 367,630  | 1,130,490  | 1,086,488  |  |  |
| Staff costs<br>Depreciation<br>Finance expense<br>Other expenses  | (38,923)<br>(3,828)<br>(30,519)<br>(29,906)      | (29,544)<br>(3,102)<br>(20,044)<br>(23,109)      | (109,368)<br>(11,042)<br>(77,979)<br>(84,208)    | (91,305)<br>(9,840)<br>(58,184)<br>(72,272)      |  |  |
| Total expenses  | (103,176)  | (75,799)   | (282,597)  | (231,601)  |  |  |
| Net impairment loss on investment<br>securities<br>Impairment loss recovered / (provided)<br>on financing accete    | (1,545)  | 18   | (2,235)  | (10,238)   |  |  |
| on financing assets<br>Foreign exchange loss on translation of  | (8)  | (76)   | 4,576  | (2,302)  |  |  |
| investment in associate<br>Net profit for the period before<br>return to unrestricted investment<br>account holders | (52)<br>284,965                                  | 291,773  | <u>(853)</u><br>849,381                          | (5,983)<br>836,364                               |  |  |
| Share of unrestricted investment account holders of profit  | (66,567)   | (68,966)   | (192,862)  | (211,507)  |  |  |
| Net profit for the period   | 218,398  | 222,807  | 656,519  | 624,857  |  |  |
| Earnings per share<br>Basic and diluted earnings per share<br>(QR per share)  | 1.45   | 1.47   | 4.34   | 4.13   |  |  |

# UNAUDITED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

For the nine months ended 30 September 2015

|  | Note | Share<br>capital<br>QR'000 | Legal<br>reserve<br>QR'000 | Risk<br>reserve<br>QR'000 | Fair value<br>reserve<br>QR'000 | Other<br>reserves<br>QR'000 | Proposed<br>cash<br>dividends<br>QR'000 | Retained<br>earnings<br>QR'000 | Total<br>QR'000      |
|--|------|----------------------------|----------------------------|---------------------------|---------------------------------|-----------------------------|---|--------------------------------|----------------------|
| Balance at 1 January 2015 (Audited)  |      | 1,513,687                  | 2,452,360                  | 474,751                   |                                 | 84,882                      | 605,476                                 | 237,007                        | 5,368,163            |
| Fair value reserve movement<br>Net profit for the period<br><b>Total recognised income and expense for</b> |      | -                          | -                          | -                         | 938                             | -                           | -                                       | - 656,519                      | 938<br>656,519       |
| the period<br>Cash dividends paid to shareholders<br>Transfer to retained earnings                         | 11   |                            | -<br>-<br>-                | -<br>-<br>-               | 938<br>-<br>-                   | (3,254)                     | (605,476)                               | 656,519<br>-<br>3,254          | 657,457<br>(605,476) |
| Balance at 30 September 2015 (Unaudited)   |      | 1,513,687                  | 2,452,360                  | 474,751                   | 938                             | 81,628                      | <u> </u>                                | 896,780                        | 5,420,144            |

The attached notes 1 to 14 form part of these unaudited interim condensed consolidated financial statements

#### UNAUDITED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (CONTINUED) For the nine months ended 30 September 2015

|   | Note | Share<br>capital<br>QR'000 | Legal<br>reserve<br>QR'000 | Risk<br>reserve<br>QR'000 | Fair value<br>reserve<br>QR'000 | Other<br>reserves<br>QR'000 | Proposed<br>cash<br>dividends<br>QR'000 | Retained<br>earnings<br>QR'000 | Total<br>QR'000      |
|---|------|----------------------------|----------------------------|---------------------------|---------------------------------|-----------------------------|---|--------------------------------|----------------------|
| Balance at 1 January 2014 (Audited)   |      | 1,513,687                  | 2,452,360                  | 412,901                   | 183,302                         | 125,860                     | 567,633                                 | 58,183                         | 5,313,926            |
| Fair value reserve movement<br>Net profit for the period<br>Total recognised income and expense for the |      | -                          | -<br>-                     | -                         | (6,995)                         | -                           | -                                       | 624,857                        | (6,995)<br>624,857   |
| period<br>Cash dividends paid to shareholders   | 11   | -                          | -                          | -                         | (6,995)                         | -                           | (567,633)                               | 624,857                        | 617,862<br>(567,633) |
| Balance at 30 September 2014 (Unaudited)  |      | 1,513,687                  | 2,452,360                  | 412,901                   | 176,307                         | 125,860                     | -                                       | 683,040                        | 5,364,155            |

The attached notes 1 to 14 form part of these unaudited interim condensed consolidated financial statements

#### UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS For the nine months ended 30 September 2015

|   |       | Nine months ended     |                       |  |
|---|-------|-----------------------|-----------------------|--|
|   |       | 30 September<br>2015  | 30 September<br>2014  |  |
|   |       | (Unaudited)<br>QR'000 | (Unaudited)<br>QR'000 |  |
|   | Notes | ~                     | ~                     |  |
| Cash flows from operating activities                        |       |                       |                       |  |
| Net profit for the period                                   |       | 656,519               | 624,857               |  |
| Net changes in operating assets and liabilities             |       | (475,767)             | 328,600               |  |
| Net cash flows generated from operating activities          |       | 180,752               | 953,457               |  |
| Cash flows from investing activities                        |       |                       |                       |  |
| Purchase of investment securities                           |       | (4,571,612)           | (2,647,314)           |  |
| Proceed from sale of investment securities                  |       | 3,174,055             | 2,783,718             |  |
| Purchase of fixed assets                                    |       | (162,505)             | (33,439)              |  |
| Additions to investment properties                          |       | -                     | (4,469)               |  |
| Proceed from sale of investment properties                  |       | -                     | 115,204               |  |
| Proceed from sale of fixed assets                           |       | 190                   | -                     |  |
| Dividends received from associate companies                 |       | 3,254                 | -                     |  |
| Dividends income received                                   |       | 2,580                 | 4,494                 |  |
| Net cash flows (used in) generated from investing           |       |                       |                       |  |
| activities  |       | (1,554,038)           | 218,194               |  |
| Cash flows from financing activities                        |       |                       |                       |  |
| Change in equity of unrestricted investment account holders |       | (1,783,938)           | 1,349,830             |  |
| Dividends paid to shareholders                              | 11    | (605,476)             | (567,633)             |  |
| Net cash flows (used in) generated from financing           |       |                       |                       |  |
| activities  |       | (2,389,414)           | 782,197               |  |
| Net (decrease) increase in cash and cash equivalents        |       | (3,762,700)           | 1,953,848             |  |
| Cash and cash equivalents at January 1                      |       | 5,537,532             | 4,985,999             |  |
| Cash and cash equivalents at 30 September                   | 12    | 1,774,832             | 6,939,847             |  |

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL **STATEMENTS**

At 30 September 2015

#### 1 LEGAL STATUS AND PRINCIPAL ACTIVITIES

Qatar International Islamic Bank (Q.S.C) ("QIIB" or "the Bank") was incorporated under Amiri Decree No. 52 of 1990. The Bank operates through its head office located on Grand Hamad Street in Doha and 20 local branches. The Bank is listed and its shares are traded on the Qatar Exchange.

The commercial registration number of the Bank is 13023. The address of the Bank's registered office is Doha, State of Qatar, P.O.Box 664.

The Bank is engaged in banking, financing and investing activities in accordance with its Articles of Incorporation, Islamic Shari'a rules and principles as determined by the Shari'a Supervisory Board of the Bank and regulations of Qatar Central Bank (QCB).

The unaudited interim condensed consolidated financial statements of the Group for the period ended 30 September 2015 were authorised for issue in accordance with a resolution of the Board of Directors on 20 October 2015.

#### BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES 2

#### **Basis of preparation**

The unaudited interim condensed consolidated financial statements of the Bank and its subsidiary (together referred to as the "Group") for the nine months ended 30 September 2015 have been prepared in accordance with the guidance given by the International Accounting Standard 34 - "Interim Financial Reporting". The unaudited interim condensed consolidated financial statements do not contain all information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group's annual consolidated financial statements as at 31 December 2014. In addition, results for the nine month period ended 30 September 2015 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2015.

The preparation of the unaudited interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. The actual results may differ from these estimates.

The significant judgments made by the management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2014.

The Group's financial risk management objectives are consistent with those disclosed in the consolidated financial statements for the year ended 31 December 2014.

The accounting policies adopted in the preparation of the unaudited interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2014, except for the new standards and amendments listed below, which were prepared in accordance with the Financial Accounting Standards issued by the Accounting and Auditing Organisation for Islamic Financial Institutions (the "AAOIFI"), the Shari'a Rules and Principles as determined by the Shari'a Supervisory Board of the Group, related regulations of Qatar Central Bank and applicable provisions of the Qatar Commercial Company's Law No. 5 of 2002. For matters which are not covered by AAOIFI standards, the Group uses guidance from the relevant International Financial Reporting Standards (the "IFRSs") as issued by the International Accounting Standards Board ("IASB").

During the period, a new Qatar Commercial Company's Law No. 11 of 2015 was issued in the State of Qatar. The new Law did not have any impact on the unaudited interim condensed consolidated financial statements.

#### New standards and amendments

The following new and amended IFRSs have been adopted by the Group in preparation of these unaudited interim condensed consolidated financial statements whenever there is no applicable FAS Standards. The following standards and amendments became effective as of 1 January 2015 but do not have any material impact to the Group, but they may result in additional disclosures at year end:

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 September 2015

At 30 September 2015

#### 2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Defined Benefit Plans: Employee Contributions (Amendment to IAS 19) Annual Improvements 2010 - 2012 Cycle Annual Improvements 2011 - 2013 Cycle

The adoption of the above did not result in any changes to previously reported net profit or equity of the Group.

#### Standards issued but not yet effective

The below mentioned standards, interpretations and amendments to standards are not yet effective. The Group is currently evaluating the impact of these new standards. The Group will adopt these new standards on the respective effective dates if there is no equivalent FAS Standard.

IFRS 9 Financial Instruments (Effective 1 January 2018).

IFRS 14 Regulatory Deferral Accounts (Effective 1 January 2016).

IFRS 15 Revenue from Contracts with Customers (Effective 1 January 2017).

Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisition of Interests (Effective 1 January 2016). Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortisation (Effective 1 January 2016).

Amendments to IAS 27: Equity Method in Separate Financial Statements (Effective 1 January 2016).

#### **Basis of consolidation**

The unaudited interim condensed consolidated financial statements include the financial statements of the Bank and its following special purpose entity after elimination of intercompany balances and transactions:

|                    |                          |                             | Effective percentage |                     |
|--------------------|--------------------------|-----------------------------|----------------------|---------------------|
|                    |                          |                             | of ownership         |                     |
|                    | Country of incorporation | Principal business activity | 30 September<br>2015 | 31 December<br>2014 |
| QIIB Sukuk Ltd (i) | Cayman Islands           | Sukuk issuance              | -                    | -                   |

Note:

(i) QIIB Sukuk Ltd, was incorporated in the Cayman Islands as an exempted company with limited liability for sole purpose of Sukuk issuance for the benefit of QIIB.

#### **3** SEGMENT INFORMATION

The Group has 3 reportable segments, as described below, which are the Group's strategic divisions. The strategic divisions offer different products and services, and are managed separately based on the Group's management and internal reporting structure. For each of the strategic divisions, the Group Management Committee reviews internal management reports on monthly basis. The following summary describes the operations in each of the Group's reportable segments:

| Corporate              | Includes financings, deposits and other transactions and balances with corporate customers, government and semi government institutions and SME customers.  |
|------------------------|---|
| Retail                 | Includes financings, deposits and other transactions and balances with retail customers.  |
| Treasury & Investments | Undertakes the Group's funding and centralised risk management activities<br>through borrowings, issues of Sukuk, use of risk management instruments for<br>risk management purposes and investing in liquid assets such as short-term<br>deposits and corporate and government Sukuk.<br>Investments activities include the Group's trading and corporate finance<br>activities. |

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 20 September 2015

At 30 September 2015

#### 3 SEGMENT INFORMATION (CONTINUED)

Information regarding the results, assets and liabilities of each reportable segment is included below. Performance is measured based on segment profit, assets and liabilities growth, as included in the internal management reports that are reviewed by the ALCO committee. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments.

| Nine months ended 30 September 2015<br>(Unaudited)  | Corporate<br>QR'000         | Retail<br>QR'000            | Treasury<br>&<br>Investments<br>QR'000 | Total<br>QR'000                          |
|---|-----------------------------|-----------------------------|--|--|
| External revenue:<br>Total income from financing and investing<br>activities<br>Net fee and commission income<br>Net foreign exchange gains<br>Share of results of associates                               | 544,886<br>54,965<br>-<br>- | 284,967<br>39,275<br>-<br>- | 199,759<br>-<br>10,333<br>(3,695)      | 1,029,612<br>94,240<br>10,333<br>(3,695) |
| Total segment income  | 599,851                     | 324,242                     | 206,397                                | 1,130,490                                |
| Other material non-cash items:<br>Net impairment loss on investment<br>securities<br>Impairment loss recovered on financing<br>assets<br>Foreign exchange loss on translation of<br>investment in associate | -<br>5,199<br>-             | (623)                       | (2,235)<br>-<br>(853)                  | (2,235)<br>4,576<br>(853)                |
| Reportable segment net profit before allocation of expenses   | 605,050                     | 323,619                     | 203,309                                | 1,131,978                                |
| Nine months ended 30 September 2014<br>(Unaudited)  | Corporate<br>QR'000         | Retail<br>QR'000            | Treasury<br>&<br>Investments<br>QR'000 | Total<br>QR'000                          |
| External revenue:<br>Total income from financing and investing<br>activities<br>Net fee and commission income<br>Net foreign exchange gains<br>Share of results of associates                               | 489,376<br>44,670<br>-<br>- | 252,210<br>27,099<br>-      | 247,864<br>-<br>14,853<br>10,416       | 989,450<br>71,769<br>14,853<br>10,416    |
| Total segment income  | 534,046                     | 279,309                     | 273,133                                | 1,086,488                                |
| Other material non-cash items:<br>Net impairment loss on investment<br>securities<br>Impairment loss on financing assets<br>Foreign exchange loss on translation of<br>investment in associate              | - (2,302)                   |                             | (10,238)<br>-<br>(5,983)               | (10,238)<br>(2,302)<br>(5,983)           |
| Reportable segment net profit before allocation of expenses   | 531,744                     | 279,309                     | 256,912                                | 1,067,965                                |

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 30 September 2015

#### 3 SEGMENT INFORMATION (CONTINUED)

|  |                     |                  | Treasury<br>&         |                 |
|--|---------------------|------------------|-----------------------|-----------------|
| 30 September 2015 (Unaudited)  | Corporate<br>QR'000 | Retail<br>QR'000 | Investments<br>QR'000 | Total<br>QR'000 |
| Reportable segment assets  | 18,385,725          | 5,971,740        | 11,592,778            | 35,950,243      |
| Reportable segment liabilities and<br>equity of unrestricted investment<br>account holders | 7,839,223           | 17,177,834       | 7,924,349             | 32,941,406      |
|  |                     |                  | Treasury<br>&         |                 |
| 31 December 2014 (Audited)   | Corporate<br>QR'000 | Retail<br>QR'000 | Investments<br>QR'000 | Total<br>QR'000 |
| Reportable segment assets  | 16,091,909          | 5,747,370        | 14,101,900            | 35,941,179      |
| Reportable segment liabilities and<br>equity of unrestricted investment<br>account holders | 10,442,181          | 16,196,159       | 5,882,631             | 32,520,971      |
|  |                     | 10,190,199       | Treasury<br>&         |                 |
| 30 September 2014 (Unaudited)  | Corporate<br>QR'000 | Retail<br>QR'000 | Investments<br>QR'000 | Total<br>QR'000 |
| Reportable segment assets  | 15,382,276          | 5,544,976        | 14,619,314            | 35,546,566      |
| Reportable segment liabilities and<br>equity of unrestricted investment<br>account holders | 9,878,867           | 16,163,496       | 5,869,321             | 31,911,684      |
|  |                     |                  |                       |                 |

The table below provide reconciliation of reportable segment revenues, profit, assets, liabilities and equity of unrestricted investment account holders:

|  | Nine months ended    |                      |  |
|--|----------------------|----------------------|--|
|  | 30 September<br>2015 | 30 September<br>2014 |  |
|  | (Unaudited)          | (Unaudited)          |  |
|  | QR'000               | QR'000               |  |
| Profit   |                      |                      |  |
| Total net profit for reportable segments before allocation of expenses<br>Staff costs, depreciation, finance expense, other expenses and share | 1,131,978            | 1,067,965            |  |
| of unrestricted investment account holders   | (475,459)            | (443,108)            |  |
| Consolidated net profit for the period   | 656,519              | 624,857              |  |

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 30 September 2015

#### 3 SEGMENT INFORMATION (CONTINUED)

|  | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 | 30 September<br>2014<br>(Unaudited)<br>QR'000 |
|--|---|--|---|
| Assets   | 25 050 242                                    | 25.041.170                                 |   |
| Total assets for reportable segments<br>Other unallocated amounts  | 35,950,243                                    | 35,941,179                                 | 35,546,566                                    |
| Other unanocated amounts   | 2,890,380                                     | 2,456,276                                  | 2,343,273                                     |
| Consolidated total assets  | 38,840,623                                    | 38,397,455                                 | 37,889,839                                    |
| <b>Liabilities and equity of unrestricted investment</b><br><b>account holders</b><br>Total liabilities and equity of unrestricted |   |  |   |
| investment account holders for reportable segments   | 32,941,406                                    | 32,520,971                                 | 31,911,684                                    |
| Other unallocated amounts  | 479,073                                       | 508,321                                    | 614,000                                       |
| Consolidated total liabilities and equity of unrestricted investment account holders   | 33,420,479                                    | 33,029,292                                 | 32,525,684                                    |

#### 4 FAIR VALUE AND CLASSIFICATION OF FINANCIAL INSTRUMENTS

The table below sets out the carrying amounts and fair values of the Group's financial assets and financial liabilities:

| 30 September 2015<br>(Unaudited)   | Fair value<br>through<br>income<br>statement<br>QR'000 | Fair value<br>through<br>equity<br>QR'000 | Amortised<br>cost<br>QR'000                    | Total<br>carrying<br>amount<br>QR'000          | Fair value<br>QR'000                           |
|--|--|---|--|--|--|
| Cash and balances with   |  |   |  |  |  |
| Qatar Central Bank   | -  | -   | 1,730,340                                      | 1,730,340                                      | 1,730,340                                      |
| Due from banks   | -  | -   | 3,620,660                                      | 3,620,660                                      | 3,620,660                                      |
| Financing assets   | -  | -   | 24,360,707                                     | 24,360,707                                     | 24,360,707                                     |
| Investment securities:<br>- Measured at fair<br>value<br>- Measured at<br>amortised cost<br>Other assets | 42,283   | 144,424<br>-<br>-                         | -<br>6,829,067<br>519,706                      | 186,707<br>6,829,067<br>519,706                | 186,707<br>6,619,098<br>519,706                |
|  | 42,283   | 144,424                                   | 37,060,480                                     | 37,247,187                                     | 37,037,218                                     |
| Due to banks<br>Customers' current accounts<br>Sukuk financing<br>Other liabilities                      | -<br>-<br>-<br>-                                       | -<br>-<br>-                               | 5,379,055<br>6,377,312<br>2,545,293<br>479,073 | 5,379,055<br>6,377,312<br>2,545,293<br>479,073 | 5,379,055<br>6,377,312<br>2,545,293<br>479,073 |
|  |  |   | 14,780,733                                     | 14,780,733                                     | 14,780,733                                     |

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 30 September 2015

#### 4 FAIR VALUE AND CLASSIFICATION OF FINANCIAL INSTRUMENTS (CONTINUED)

| 31 December 2014<br>(Audited)                | Fair value<br>through<br>income<br>statement<br>QR'000 | Fair value<br>through<br>equity<br>QR'000 | Amortised<br>cost<br>QR'000 | Total<br>carrying<br>amount<br>QR'000 | Fair value<br>QR'000 |
|--|--|---|-----------------------------|---------------------------------------|----------------------|
| Cash and balances with                       |  |   |                             |                                       |                      |
| Qatar Central Banks                          | -  | -   | 1,622,112                   | 1,622,112                             | 1,622,112            |
| Due from banks                               | -  | -   | 7,514,208                   | 7,514,208                             | 7,514,208            |
| Financing assets                             | -  | -   | 21,839,280                  | 21,839,280                            | 21,839,280           |
| Investment securities:<br>- Measured at fair |  |   |                             |                                       |                      |
| value  | 135,667  | 130,461                                   | -                           | 266,128                               | 266,128              |
| - Measured at                                |  |   |                             |                                       |                      |
| amortised cost                               | -  | -   | 5,331,658                   | 5,331,658                             | 5,325,685            |
| Other assets                                 | -  |   | 372,107                     | 372,107                               | 372,107              |
|  |  |   |                             |                                       |                      |
|  | 135,667  | 130,461                                   | 36,679,365                  | 36,945,493                            | 36,939,520           |
|  |  |   |                             |                                       |                      |
| Due to banks                                 | -  | -   | 3,338,715                   | 3,338,715                             | 3,338,715            |
| Customers' current                           |  |   |                             |                                       |                      |
| accounts                                     | -  | -   | 6,215,705                   | 6,215,705                             | 6,215,705            |
| Sukuk financing                              | -  | -   | 2,543,916                   | 2,543,916                             | 2,543,916            |
| Other liabilities                            |  |   | 508,321                     | 508,321                               | 508,321              |
|  |  |   | 10 606 657                  | 10 (0) (77                            | 10 606 657           |
|  | -  |   | 12,606,657                  | 12,606,657                            | 12,606,657           |

#### Valuation of financial investments

The Group measures fair value using the following fair value hierarchy that reflects the significant the impacts used in making the measurement valuation technique:

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark profit rates, credit spreads and other premia used in estimating discount rates, sukuk and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, that would have been determined by market participants acting at arm's length.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 30 September 2015

#### 4 FAIR VALUE AND CLASSIFICATION OF FINANCIAL INSTRUMENTS (CONTINUED)

#### Financial investments classification

The table below analyses investment securities measured at fair value at the end of the period, by the level in the fair value hierarchy into which the fair value measurementis categorised:

|  | Fair value measurement using |   |  |  |  |  |  |
|--|------------------------------|---|--|--|--|--|--|
| 30 September 2015 (Unaudited)  | Total                        | Quoted<br>prices in<br>active<br>markets<br>(Level 1) | Significant<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) |  |  |  |
| <ul> <li>Quoted equity-type investments<br/>classified as fair value through<br/>income statement</li> <li>Quoted equity-type investments</li> </ul> | 42,283                       | 42,283  | -  | -  |  |  |  |
| <ul> <li>classified as fair value through</li> <li>equity</li> <li>Unquoted equity-type</li> <li>investments classified as fair</li> </ul>           | 25,218                       | 25,218  | -  | -  |  |  |  |
| value through equity   | 119,206                      | -   | -  | 119,206  |  |  |  |
| 31 December 2014 (Audited)   |                              | Fair value mea<br>Quoted<br>prices in<br>active       | Significant<br>observable                        | Significant<br>unobservable                        |  |  |  |
| - Quoted debt-type investments classified as fair value through  | Total                        | markets<br>(Level 1)                                  | inputs<br>(Level 2)                              | inputs<br>(Level 3)                                |  |  |  |
| <ul> <li>Quoted equity-type investments<br/>classified as fair value through</li> </ul>  | 18,189                       | 18,189  | -  | -  |  |  |  |
| <ul><li>income statement</li><li>Quoted equity-type investments<br/>classified as fair value through</li></ul>                                       | 117,478                      | 117,478   | -  | -  |  |  |  |
| <ul><li>equity</li><li>Unquoted equity-type investments classified as fair</li></ul>   | 36,909                       | 36,909  | -  | -  |  |  |  |
| value through equity   | 93,552                       | -   | -  | 93,552   |  |  |  |

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 30 September 2015

#### 5 IMPAIRMENT

The Group assesses at each statement of financial position date whether there is objective evidence that an asset is impaired. Objective evidence that financial assets (including equity-type investments) are impaired can include default or delinquency by a counterparty / investee, restructuring of financing assets or advance by the Group on terms that the Group would not otherwise consider, indications that a counterparty or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of counterparty or issuers, or economic conditions that correlate with defaults. In addition, for an investment in equity-type instruments, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

#### Equity-type investments classified as fair value through equity

In the case of equity-type investments classified as fair value through equity and measured at fair value, a significant (where market value has declined by a minimum of 20%) or prolonged (where market value has declined for 9 months at least) decline in the fair value of an investment below its cost is considered in determining whether the investments are impaired. If any such evidence exists for equity-type investments classified as fair value through equity, the cumulative loss previously recognised in the consolidated statement of changes in equity is removed from equity and recognised in the consolidated statement of income. Impairment losses recognised in the consolidated statement of income on equity-type investments are subsequently reversed through equity. The Group has provided QR 2.2 million (30 September 2014: QR 10.2 million) as impairment on investment securities which were recognised under "Net impairment loss on investment securities" in the interim consolidated statement of income.

# Financial assets carried at amortised cost (including investment in Sukuk instruments classified as amortised cost).

For financial assets carried at amortised cost, impairment is measured as the difference between the carrying amount of the financial assets and the present value of estimated cash flows discounted at the assets' original effective profit rate. Losses are recognised in consolidated statement of income and reflected in an allowance account. When a subsequent event causes the amount of impairment loss to decrease, the impairment loss is reversed through the consolidated statement of income, to the extent of previously recognised impairment losses. The Group considers evidence of impairment for financial assets carried at amortised cost at both a specific asset and collective level. All individually significant financial assets are assessed for specific impairment. Financial assets that are not individually significant are collectively assessed for impairment by grouping assets together with similar risk characteristics. The Group has reversed QR 4.6 million (30 September 2014: QR 2.3 million provision) as impairment on financing assets which was recognised under "Impairment loss recovered / (provided) on financing assets" in the interim consolidated statement of income.

#### Investment in associates

The Group determines at each reporting date whether there is any objective evidence that the investment in associate is impaired. If this is the case, the Group calculates the amount of impairment as being the difference between the fair value of the associate and the carrying value and recognises the amount in the consolidated statement of income. The Group has provided QR 0.9 million (30 September 2014: QR 6 million) as foreign exchange loss on investment in associate which was recognised under "Foreign exchange loss on translation of investment in associate" in the interim consolidated statement of income.

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 20 September 2015

At 30 September 2015

#### 6 FINANCING ASSETS "NET"

|   | 30 September | 31 December | 30 September |
|---|--------------|-------------|--------------|
|   | 2015         | 2014        | 2014         |
|   | (Unaudited)  | (Audited)   | (Unaudited)  |
|   | QR'000       | QR'000      | QR'000       |
| <b>Total financing assets</b>           | 26,012,718   | 23,466,251  | 22,539,573   |
| Less: Deferred profit                   | (1,486,571)  | (1,461,552) | (1,464,344)  |
| Specific impairment of financing assets | (144,122)    | (149,757)   | (123,838)    |
| Suspended profit                        | (21,318)     | (15,662)    | (16,649)     |
| Net financing assets                    | 24,360,707   | 21,839,280  | 20,934,742   |

Note:

The total non-performing financing assets including past dues but not impaired amounted to QR 403.9 million, representing 1.6% of the gross financing assets as at 30 September 2015 (31 December 2014 amounted to QR 229 million, representing 0.98% of the gross financing assets)

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 September 2015

#### 7 INVESTMENT SECURITIES

|   | 30 September 2015 (Unaudited) |                              |                                 | 31 December 2014 (Audited) |                              |                               | 30 September 2014 (Unaudited) |                              |                               |
|---|-------------------------------|------------------------------|---------------------------------|----------------------------|------------------------------|-------------------------------|-------------------------------|------------------------------|-------------------------------|
|   | Quoted<br>QR'000              | Unquoted<br>QR'000           | Total<br>QR'000                 | Quoted<br>QR'000           | Unquoted<br>QR'000           | Total<br>QR'000               | Quoted<br>QR'000              | Unquoted<br>QR'000           | Total<br>QR'000               |
| Investments classified as<br>fair value through income<br>statement                 |                               |                              |                                 |                            |                              |                               |                               |                              |                               |
| <ul><li> Equity-type investments</li><li> Debt-type investments</li></ul>           | 42,283                        | -                            | 42,283                          | 117,478                    | -                            | 117,478                       | 101,067                       | -                            | 101,067                       |
| - Fixed Rate  | -                             |                              |                                 | 18,189                     |                              | 18,189                        | 33,277                        |                              | 33,277                        |
| -   | 42,283                        | <u> </u>                     | 42,283                          | 135,667                    |                              | 135,667                       | 134,344                       |                              | 134,344                       |
| Debt-type investments classified at amortised cost                                  |                               |                              |                                 |                            |                              |                               |                               |                              |                               |
| <ul> <li>State of Qatar Sukuk</li> <li>Fixed rate</li> <li>Floating rate</li> </ul> | 1,943,623<br>1,264,021<br>-   | 3,600,000<br>18,919<br>2,504 | 5,543,623<br>1,282,940<br>2,504 | 625,221<br>735,994<br>-    | 3,947,144<br>18,918<br>4,381 | 4,572,365<br>754,912<br>4,381 | 2,029,727<br>909,152<br>-     | 3,448,866<br>18,918<br>5,007 | 5,478,593<br>928,070<br>5,007 |
| -   | 3,207,644                     | 3,621,423                    | 6,829,067                       | 1,361,215                  | 3,970,443                    | 5,331,658                     | 2,938,879                     | 3,472,791                    | 6,411,670                     |
| Equity-type investments classified as fair value                                    |                               |                              |                                 |                            |                              |                               |                               |                              |                               |
| through equity  | 25,218                        | 119,206                      | 144,424                         | 36,909                     | 93,552                       | 130,461                       |                               | 95,081                       | 95,081                        |
| _   | 3,275,145                     | 3,740,629                    | 7,015,774                       | 1,533,791                  | 4,063,995                    | 5,597,786                     | 3,073,223                     | 3,567,872                    | 6,641,095                     |

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 20 Soutember 2015

At 30 September 2015

#### 8 LEGAL RESERVE

In accordance with QCB Law No. 13 of 2012 as amended, 10% of net profit for the year is required to be transferred to the reserve until the legal reserve equals 100% of the paid up share capital. This reserve is not available for distribution except in circumstances specified in Qatar Commercial Companies Law No. 11 of 2015 and after QCB approval. No appropriation was made as the legal reserve equal more than 100% of the paid up share capital.

#### 9 RISK RESERVE

In accordance with QCB regulations, a risk reserve should be created to cover contingencies on both the public and private sector financing assets, with a minimum requirement of 2.5% of the total private sector exposure granted by the Group inside and outside Qatar after the exclusion of the specific provisions and profit in suspense. The finance provided to / or secured by the Ministry of Finance – Qatar or finance against cash guarantees is excluded from the gross direct finance. No transfer to risk reserve has been made during the period as the required amount will be transferred at year end (the year ended 31 December 2014: QR 62 million was transferred to risk reserve).

#### 10 OTHER RESERVES

Other reserves represent the undistributed share of associates profits after deducting the cash dividends received. The dividends received from associates during the period amounted to QR 3.3 million (30 September 2014: nil).

#### 11 CASH DIVIDENDS

On 15 March 2015, the shareholders of the Bank approved in the general assembly meeting 40% cash dividends for the year ended 31 December 2014 (QR 4 per share), (30 September 2014: 37.5% cash dividends (QR 3.75 per share) for the year ended 31 December 2013).

#### 12 CASH AND CASH EQUIVALENTS

For the purpose of the interim condensed consolidated statement of cash flows, cash and cash equivalents comprise the following balances with original maturities of less than three months:

|   | 30<br>September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 | 30<br>September<br>2014<br>(Unaudited)<br>QR'000 |
|---|--|--|--|
| Cash and balances with Qatar Central Bank (excluding<br>restricted QCB reserve account)<br>Due from banks | 412,316<br>1,362,516                             | 390,300<br>5,147,232                       | 432,823<br>6,507,024                             |
| Total   | 1,774,832  | 5,537,532                                  | 6,939,847  |

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 September 2015

### 13 CONTINGENT LIABILITIES AND COMMITMENTS

|                               | 30 September<br>2015<br>(Unaudited)<br>QR'000 | 31 December<br>2014<br>(Audited)<br>QR'000 |
|-------------------------------|---|--|
| Contingent liabilities        |   |  |
| Unused cancellable facilities | 3,956,158                                     | 4,741,613                                  |
| Guarantees                    | 3,424,155                                     | 1,385,697                                  |
| Letters of credit             | 477,250                                       | 345,111                                    |
| Acceptances                   | 52,454  | 35,465                                     |
| Others                        | 9,105   | 17,681                                     |
|                               | 7,919,122                                     | 6,525,567                                  |

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS At 30 September 2015

#### 14 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties include the significant shareholders and entities over which the Group and the shareholders' exercise significant influence, directors and executive management of the Group.

The amount outstanding/transactions during the period / year with members of the Board or the companies in which they have significant interests were as follows:

|   | 30 September 2015 (Unaudited)    |                                 | 31 December 2014 (Audited) |                                  |                                 | 30 September 2014 (Unaudited) |                                  |                                 |                  |
|---|----------------------------------|---------------------------------|----------------------------|----------------------------------|---------------------------------|-------------------------------|----------------------------------|---------------------------------|------------------|
|   | Associate<br>companies<br>QR'000 | Board of<br>Directors<br>QR'000 | Others<br>QR'000           | Associate<br>companies<br>QR'000 | Board of<br>Directors<br>QR'000 | Others<br>QR'000              | Associate<br>companies<br>QR'000 | Board of<br>Directors<br>QR'000 | Others<br>QR'000 |
| Assets:<br>Financing assets   | 10,532                           | 688,832                         | 2,834,753                  | 21,133                           | 605,798                         | 2,148,658                     | 16,505                           | 606,156                         | 2,118,704        |
| Equity of<br>unrestricted<br>investment account<br>holders  | 23,170                           | 194,277                         | 199,022                    | 50,033                           | 217,833                         | 76,521                        | 10,247                           | 91,951                          | 144,873          |
| <b>Off balance sheet</b><br><b>items:</b><br>Contingent liabilities,<br>guarantees and other<br>commitments | 4,668                            | 737                             | 37,432                     |                                  | 333                             | 36,709                        |                                  | 300                             | 26,148           |

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL **STATEMENTS**

At 30 September 2015

#### RELATED PARTY TRANSACTIONS (CONTINUED) 14

|   | Nine months ended 30 September 2015<br>(Unaudited) |                                 |                  | Nine months ended 30 September 2014<br>(Unaudited) |                                 |                  |  |
|---|--|---------------------------------|------------------|--|---------------------------------|------------------|--|
|   | Associate<br>companies<br>QR'000                   | Board of<br>Directors<br>QR'000 | Others<br>QR'000 | Associate<br>companies<br>QR'000                   | Board of<br>Directors<br>QR'000 | Others<br>QR'000 |  |
| Consolidated<br>statement of income<br>items:                                 |  |                                 |                  |  |                                 |                  |  |
| Net income from financing activities  | 434  | 28,414                          | 116,934          | 626  | 22,983                          | 80,334           |  |
| Share of equity of<br>unrestricted investment<br>account holders in<br>profit | 261_   | 2,186                           | 2,239            | 117_   | 1,046                           | 1,648            |  |

Key management personnel compensation for the period comprised:

|                     | Nine mon    | ths ended   |
|---------------------|-------------|-------------|
|                     | 30          | 30          |
|                     | September   | September   |
|                     | 2015        | 2014        |
|                     | (Unaudited) | (Unaudited) |
|                     | QR'000      | QR'000      |
| Short term benefits | 10,013      | 8,635       |
| Long term benefits  | 592         | 556         |
|                     | 10,605      | 9,191       |